

The Mulvaney Pipeline



China's Impact on Construction

Rising costs for the materials contractors need to complete projects will eventually find their way to the customer. The escalating prices of commodities like steel, iron, drywall, plywood and concrete is hitting the contractors' bottom lines pretty hard these days. Add to that higher gasoline prices, and one discovers that the construction industry is getting much more expensive to be in. Beyond the obvious double digit costs for energy and fuels, the culprit seems to be a building boom in China, which is decimating inventories and driving prices higher. Much of the higher cost is being absorbed by contractors, since many businesses sign contracts, and agree to pricing, well before an order or project is completed, leaving them to foot the bill for anything above and beyond what was agreed upon. Some business are stockpiling critical materials when they see prices begin to rise and are trying to pass along the increased costs to customers. Even the Florida DOT recently implemented a steel price index for its contracts to account for increases in project costs. Yet most business are taking a bite out of profits to meet demand in this competitive industry.

The Luck of the Irish!



Mulvaney Mechanical WINS an Isuzu NPR truck

(reprinted from Jobsite Magazine)

Goshen, Ind. — As a business owner, George Mulvaney works hard to give his customers a "Wow!" experience on every job. After winning a Spartan® Strongbox from Supreme Corporation (AMEX: STS) in the Jobsite® magazine truck giveaway,

Mulvaney was happy to be on the receiving end of his own "Wow!" experience.

The owner of Mulvaney Mechanical, a mechanical contracting company in Danbury, Conn., Mulvaney said the Supreme Spartan Strongbox was a very pleasant surprise.

"I knew of Supreme, but until now had not been around one of their truck bodies. I'm very impressed with it, and they sure put the 'Wow! Factor' into it. The workmanship is great, and the quality of this unit is more than I expected. Its design is ideal for my kind of business, and I'm very excited about it because this will make a great addition to our fleet," said Mulvaney.

A longtime Jobsite subscriber, Mulvaney filled out an entry form while attending a trade show in Chicago. The sweepstakes, which ran from November 2004 to October 2005, offered the winner an Isuzu NPR gas truck. When he first received the phone call informing him his name was drawn as the winner, he dismissed it as just another sales call. After learning the truth, Mulvaney said he was pleasantly surprised - especially when he saw the Spartan Strongbox come rolling up to his building.

Bottle Cap Facts

11% of people in the world are left-handed.
Elephants are capable of swimming 20 miles per day.
Beavers can hold their breathe for 45 minutes under water.
On average a human will spend up to 2 weeks kissing in his/her lifetime.
The average human will eat an average of 8 spiders while sleeping.
The average human produces 10,000 gallons of saliva in a lifetime.
A pack-a-day smoker will lose approximately 2 teeth every 10 yrs.
Alaska has the highest percentage of people who walk to work.
When you sneeze, all bodily functions stop ... even your heart!
The average woman consumes 6lbs of lipstick in her lifetime.
There are more telephones than people in Washington D.C.
About 18% of Animal owners share their bed with their pet.
About half of all Americans are on a diet at any given time.
The world's termites outweigh the world's humans 10 to 1.
You share your birthday with 9 million others in the world.
Mosquitoes are attracted to people who just ate a banana.
Alaska is the most eastern and western state in the US.
A ball of glass will bounce higher than a ball of rubber.
There are one million ants to every human in the world.
No piece of paper can be folded more than 7 times.
40,000 Americans are injured by toilets each year.

NYC Building Codes

New York City has embarked on the most comprehensive rewriting of its building, fire, plumbing and electrical codes since they were first adopted more than a hundred years ago. The city's fire code would be drastically revised, with potential consequences for everything from how merchandise is stacked in warehouse-style stores to how much propane a hot dog vendor can store on his cart. New kitchens will be required to have special electrical outlets to prevent electrocution, under a provision already passed into law. The way underground plumbing is laid out for new buildings may change, and even some urinals may look different.

The move to revise the city's ground rules for building construction and maintenance began two years ago, prompted by a nationwide push to simplify and standardize building codes and to recognize new materials and technologies. Yet the other big thrust behind the city's effort came after Sept. 11, 2001, when safety experts and victims' families began a crusade to make New York's fire and building codes more stringent. Impacts on contractors and clients will most assuredly vary from improved streamlining on some projects while causing increased costs and delays on others.

You could WIN a special issue Antiqued Leather Aviator Jacket

Unscramble the following letters to spell the correct name, phrase or word and you could WIN a signature Leather Aviator Jacket

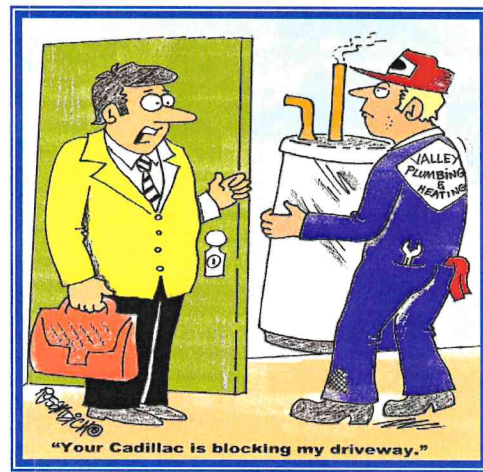
NAUYCHILLNECEVMAMA

E-mail or FAX your answer to our office. If more than one correct answer is received, a winner will be selected at random. If you e-mail your entry, you must write "NEWSLETTER CONTEST" in the subject line to avoid our SPAM filter. Please mail to janette@mulvaneyinc.com

The answer to the Jumble from last time was "Uncle Sam". The following ten people submitted the correct answer.



- | | |
|---------------------|--------------------------|
| Rick Andrews | Louis Dreyfus Properties |
| Kay Balun | Biodel |
| Andrew McBeth | J.M. Coull |
| John McNerny | MCAA |
| Christiana Petrescu | DP Engineering |
| Chuck Pinckney | DPMCT |
| David Rhodes | Biodel |
| David Roche | Sheet Metal Union #40 |
| Bill Sapienza | Sapienza & Lessig |
| Allan Wolfe | Flagship Converters |



WHAT'S GOIN' ON?

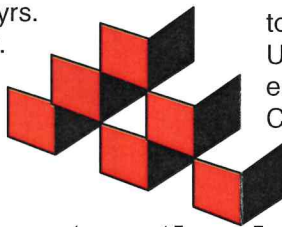
- Oct 8th - 10th IFMA World Place San Diego, CA
- Oct 10th-11th ANSI 2006 Conference Washington, DC
- Oct 17th - 18th Construction Expo Denver CO
- Oct 22nd - 25th ASPE Plumbing Conv Tampa FL
- Oct 25th - 27th NAEM 2006 Mgt Forum Savannah GA

2007 is your year

to join the Construction Institute. The Construction institute, in association with the University of Hartford has long been a valuable resource to building contractors, engineers, architects, developers and businesses. Members from across Connecticut and lower Massachusetts utilize the knowledge and expertise the

Institute offers to efficiently conduct their day to day operations. Among Institute members don't be surprised to find the top professionals from industry, construction, consulting, legal council and academia.

Educational offerings for Construction, Design and Facilities Management Professionals, offered in collaboration with the University of Hartford, provide intensive hands-on training targeted to specific, immediate needs of industry professionals. Participants can select from a wide range of half-day workshops focusing on current issues in business management and development design, facility management, law and project management. For more information visit the Construction Institute's website at: www.construction.org/



Construction Institute



University of Hartford



HALLOWEEN HISTORY

Many early American settlers came from England and other Celtic regions, and they brought various customs with them. But because of the strict religious beliefs of other settlers, Halloween celebrations did not become popular until the 1800's. During that period, large numbers of immigrants arrived from Ireland and Scotland and introduced their Halloween customs. During the mid-1900's, trick-or-treating became less popular in large cities, where many neighbors did not know one another. Halloween pranks, which had once been harmless, sometimes became rowdy and destructive. Traffic accidents also became a major problem on Halloween. As a result, family parties and large community celebrations gained popularity. Today, many communities sponsor bonfires, costume parades, dances, skits, and other forms of entertainment to celebrate Halloween.



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